# **Capability Statement**

Domestic Fuels & Lubes is the leading distributor of high-quality diesel fuel, gasoline, home heating oil & lubricants in the Hampton Roads, Richmond area, & Northeastern North Carolina. Domestic Fuels and Lubes was built on the foundation of providing the highest quality products and THE BEST CUSTOMER SERVICE to companies who share that vision.



#### Mike Shevock

Office: (757) 545-5100 ext. 6025

Cell: (757) 343-4852

Email: <a href="mshevock@domesticfuels.com">mshevock@domesticfuels.com</a>: mshevock@domesticfuels.com

### **Core Competencies**

We have been servicing the marine lubricants and fuel business for over 35 years.

- Complete line of Mil-Spec products for lubricants
- Offices/warehouse in Chesapeake, VA, Everett, NC, and Providence, RI for rapid response.
- Use our own fleet of delivery trucks, both package and bulk.
- Pumping to marine and commercial vessels.

#### **Differentiators**

Domestic Fuels and Lubes is uniquely qualified to provide high-quality diesel fuel, gasoline, home heating oil & lubricants, there is no order too small or too large for us to handle.

- 2 Certified Lubrication Specialist (CLS) on staff
- Marine Team same people in all departments with each order years of experience.
- 24/7 service including weekends and holidays if needed.
- Chevron 1st Source Elite Lube University
- Constant training on new products and procedures
- One stop shop- Fuel, Lubes, DEF, Equipment
- Warehouses in 3 states VA, NC, RI, we are able to service/deliver to the entire East Coast

#### **Past Performance**

#### References:

- Huntington Ingalls 95% performance report card for 10+ years
- NASA
- Norfolk Naval Shipyard
- NASSCO Norfolk
- BAE
- US Coast Guard
- Colonna's Shipyard
- Lyons Shipyard

This is a small, partial list, we also service many sub-contractors on each private yard and military/government installations.

For over 35 years we have built our company to reflect our Core Values.

- Honesty
- Respect
- Integrity

- Teamwork
- Service
- Passion

## **Company Data**

Domestic Fuels and Lubes is the only family owned and operated lubricants and fuel company in the area. Our employees possess extensive knowledge of the industry as a result of their decades of experience. As a smaller company, SERVICE and customer satisfaction has always been what drives our success daily.

https://www.domesticfuels.com/pages/Home.cfm

List Specific Codes:

- CAGE Code: 1MP37
- UEI: YQ3NN8A5BML6
- NAICS: 324191, 457210
- Accept Credit Cards
- State contract Numbers: eVa ID#: VS0000002455